

4) Have patience with the big stations in larger cities. They may not jump at your show at first, but may be interested without showing it outwardly. "Schtick" is the key word we find with the big ones. One of the most popular stations here & the biggest in wattage signed the booking card for the regular MCV show 2 months after refusing to air the Christmas show. It seemed like the Lord had been working things out for us "behind the scenes", as when we went to see him the second time, he was much more receptive & readily signed the booking card. He didn't even listen to the tape, but said "I know what the show sounds like.", as he'd already heard it in Puerto Rico when he was there on vacation recently! TYJR

5) We found that in some cases it was OK to leave a tape for them to listen to later. One director was on vacation, but as we were going to leave that city before he came back, we left him a tape. A couple of weeks later we called up & he had listened to the tape & wanted to take the show! This same station put a new twist on the MCV show. They're airing it during their "cultural program spot" as

a good show of latin music of all kinds, which is something they don't have too much of down here. It's also a University station which will reach thousands of students!



Here's MCV Booker, Juan, with 4 year old Rachel of Joseph & Michiah

MORE TIPS FROM JUAN, FAITHFUL MCV BOOKER:

- 6) It's good to bring a tape-player as sometimes the directors don't have one in their offices to play them the tape.
- 7) Go dressed nice-sporty, not nice-formal so you don't look churchy.
- 8) For MCV bookers: He suggests using side "B" of the introductory program as that really starts out with a bang! First a lively family song "Abre La Ventana", then a well-known popular number, then a rock 'n roll number by Rocky Roquero! Whew! (We

found that in Southern South America the people's musical tastes are more international & they tend to shy away from tropical music. So put your best foot forward!)

REACTIONS FROM RADIO DIRECTORS:

Station in the North:
"It's fine! But how can it be possible that it's free?" -This same man took the show after only listening to the first line of the first song on Side "B" -"Abre La Ventana".

Station in the capital:
"It's got some terrific songs; it's really well-put together; these musicians are very good professionals. It certainly has a special kind of message, but a good one, & I think this message can fit quite well within our radio's line."

WE PRAY FOR EVERYONE AT VILLAMOR WHO'VE BEEN POURING THEIR LIVES INTO THIS ALL-OUT ATTACK TO WIN THE YOUTH OF THE LATIN WORLD TO THE LOVE OF JESUS.

Since their job is a bit behind the scenes we pray that this testimony can inspire all of them to continue in their faithful labors which is surely reaching millions. We also are very thankful for the "FR" which has facilitated the organizing of the booking, with each

area shepherd overseeing his area & making sure that all stations are given a chance to hear & accept the show. We'd also like to encourage those road teams (Shem & Shelah just booked 4 shows down South & Juan Samuel booked 3 shows up North) that each little town has at least 1 station & these are usually the most hungry for something new & exciting like MCV!!



Another MCV Booker, Shem, singing in Temuco with Jessica(6) & Joey(4)

Happy Holy Holes In South America!

"We are just a little home -- a bunch of nobodies!
Somehow the Lord is using us, too!"

From Zepho; S. America:
Here are some testimonies we should have sent in ages ago.

REACHING EAST BLOC'ERS IN S.A.
Every two years an Int'l Trade Fair comes to the city where we live. There are always representatives from East Bloc countries. This year we decided to make an all out attack to reach 'em.

First we went to the Russians. All we had in Russian was a "God is Love" tract, LHU for not being more prepared. Zepho, Maria and Pancho(2yrs.) approached the head Russian representative, who as soon as she saw the lit, received us very coldly. She soon softened up a bit as we showed a lot of interest in Russia, even offering to get us some of their lit. Ha! As soon as she left we shot up a quick prayer and the Lord gave us a plan. Zepho took off to keep our hostess occupied while Maria and Pancho carried out the rest of the plan. Maria put Pancho down and told him to go inside to see the men. Pancho just walked right in where angels feared to tread. Needless to say that once inside he was the center of attraction. Maria, of course had to step in also to retrieve her wandering son. Once inside Maria quickly hit 'em with the lit and split before Zepho and the lady return-



Our Little Happy Home! (L-R) Zepho, Maria holding Pancho, Judy, John holding Michael
Photo by Thaddeus

ed. It was just in time too as Zepho was having a hard time stalling the lady any longer. Next came the Czechs. We were very well received by all including the director. Two of the younger representatives took us to the back of the exhibit where we were able to witness to them, singing them some songs and giving them Russian and Spanish Lit. They in return gave us a drink and sang us a Johnny Cash song in their language. Ha! They were so sweet and sheepy, we plan to follow up on them through the mail. We also got to see some Cubans (Maria FF'd a real heavy Cuban the last time the Fair was in town) and gave almost all of them some End-Time Lit.

They usually have these Fairs all over the world. If one comes near you don't miss it as it's a Golden Opportunity to reach some people we may never have a chance to meet any other way.

FN HELPS MATES GET TOGETHER!

Zepho and Maria long time sigles in the Family got together through a mate wanted ad in the FN. We were both very skeptical that we would actually find a mate this way, but we were both desperate enough to try. Well it was love at first sight. We really fell in love it was just amazing, we could hardly believe it. We're so happy together. TTL!

FASTING AND PRAYING PAYS OFF!

Several times now when we've been in a serious situation that only the Lord could get us out of, we stopped everything to fast and pray and just expect the Lord to do something or show us the answer. The first time we were desperate to move out of our small apartment to a bigger quieter place. The Lord had promised us quiet resting places. The next day we got two donations for more than 400 dollars, and in the next few weeks we got a couple more donations totaling close to 800 dollars altogether. Needless to say we're in our new peaceful habitation. TTL! We were also very desperate for Zepho's visa(visas are hard to get in this country). Well the Lord heard our prayers and he

now has a Two-Year Visa. He never fails!

Provisioning: Ph. 4:19

The Lord has really blessed our provisioning here. Our photo album and prayer letter have been an excellent tool to show our sample while we preach our need to them. Ha! Now we're getting a P.R. brochure printed by our printing contact, it explains our message and method, mostly we used quotes so we could count it as a piece of lit too. This past month the Lord supplied 200 lbs. of brown rice, a daily contact for seven liters of milk, monthly donations for over 150 dollars and several small needs we haven't time to mention right here. It's so encouraging to see the Lord supply literally manna from heaven. We even have a cinema contact that always lets us in for free, we're learning to be more selective as we've seen a couple of losers. We're praying for a video so we can hook up to the video circuit. WOULD YOU LIKE TO HELP US GET A VIDEO? If so please write

to Family News and they will forward it to us.
God Bless You, We Love You!

ZEPHO, MARIA, JOHN, JUDY, and Pancho and Michael.